

## JUST THE FACTS: HELPING YOU TALK ABOUT MONEY

# Credit

There are two types of credit: Secured and non-secured.

- **SECURED CREDIT:**

- Physical property (such as a home or a car) or a valued asset (such as rights to music) is used as collateral for the borrowed money.
- If the money can't be paid back, the lender can take the property or asset instead, and sell it to recoup the outstanding cash.

- **NON-SECURED CREDIT:**

- There is no specific property attached to the loan.
- Money is borrowed based on general credit-worthiness, with no collateral.
- Most credit cards and lines of credit are non-secured.
- If payment is not made, the financial institution may pursue legal action to collect.

**Your credit score, or credit rating, is the likelihood that you will make payments.**

- Lending institutions base their decisions on whether, and how much, you can borrow based on the expectations of repayment.
- Different institutions use varying methods to calculate credit scores, including computer algorithms tracking an individual's spending and savings habits.

**When considering credit options, look at the full cost - not just the monthly payments.**

- When a salesperson offers a credit plan, calculate the total cost of those payments - including interest - when making your decision.
- Some sales pitches offer relatively low monthly payments, which may be enticing.
- It may be more cost effective in the long run to finance through a lending institution such as a bank; you will still be making monthly payments but at lower interest rates so the total cost will be less over time.

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